

The Security Key

Access
CCTV
Data
Intercoms
Locks
Security

Security Lock Service Corp. and Security Building Controls Combine Forces

In May of 1994 Security Lock Service began with one service van and a battery powered key machine. Although the owner, Timothy Chrisman already had 12 years of experience, starting a business is a big step. "It's a strange feeling when you realize your old company is going to stop sending you paychecks. We would do automotive, residential, and a few retail or commercial jobs as we found them".

The increase in demand for commercial locksmith services enabled the company to concentrate solely on the retail, industrial, commercial and government installations where the quality of the door hardware and the unique challenges of these markets were more satisfying to complete. "Do I miss burning my backside on a hot vinyl car seat in July or chasing someone's cat down the street after you let him escape the house? No... I don't miss those days."

These days Security Lock is installing some of the latest access control products available. New technologies, improved battery life for stand alone hardware and IP based devices are changing the industry at a fast pace.

Although Security Building Controls is only a year old, what a year it was; last year our techs pulled over 160 miles of camera wire

and installed almost 2000 cameras! That's in addition to the numerous alarm, intercom, and access systems we installed.

"CCTV is the fastest growing segment of the security industry. With new technologies like IP based cameras and DVR systems finally being accessible from the Internet, the building or security manager has some new tools to monitor your facility on or off-site."

If cameras are the fastest growing segment of the industry, card reader systems fall in at number two. Controlling access to private buildings or areas is increasingly important. Having a record of what time and who opened a specific door or secure cabinet can help a manager with everything from payroll to investigations.

The software to control the systems may reside on a single PC, on a network or it could be a totally internet based system you control from home with any web browser. Need to unlock your office from China? The key is in your Palm (or BlackBerry).

WeBuildSecurity.com

Inside this issue:

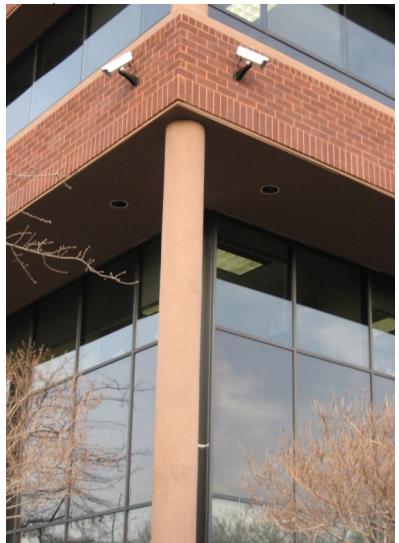
A snapshot of cameras on 2 the market today

Save some cash: 2
50.00 Coupon

IEI Stand alone proximity card reader lockset. 2

150,000 uses on 4 AA's

Doors are Expensive: We 2
can save the one that's already there



Locksmith License Now Required

Timothy Chrisman, CML President of Security Lock Service Corp. and Security Building Controls

The Virginia general public should feel a little safer now that all locksmith companies in Va. must be licensed, and all employees working for those companies must be registered with the Dept. of Criminal Justice. Although the trade had a good reputation for being honest, these steps taken by the state add another layer of protection to those we allow in our homes and businesses.

All locksmiths must be fingerprinted and a State Police and FBI background check must be completed to alert DCJS of any history of questionable behavior. In addition, locksmiths must go through training to learn the Code of Virginia

relating to the Private Security industry and an entry level locksmith course. "All of our technicians are Electronic Security Technicians. We are all registered or now going through training with DCJS. The additional category of Locksmith is another field we've added to our registration cards.

The law also requires the company to print its DCJS license number on all contracts, invoices, business cards and yellow page advertising. I believe newsletters are included (our license number is 11-2886). I hope that covers us.

There is a need for this law. Not only for public safety, but for fair competition. Please call a licensed locksmith. The tripling of the number of locksmiths in the yellow pages over the past couple of years makes me wonder where they all came from. With this new law in place, I wonder if they'll be there next year.

So Many Cameras! Let's Take a Look...

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What do you want to watch?
There's a camera that will view that! Day or night, IP or Analog, surface mounted or hidden, there's a camera made that will record in the most difficult of environments. **Do you want the presence of the camera to be a deterrent to help prevent the act from ever happening or do you want to catch who is doing this?**



In-Site Video's smoke detector camera

Several rugged dome cameras made today can take a pounding

with a baseball bat and keep on recording. They offer heaters, fans, and total joystick control of movement and zooming.



IP cameras have the ability to connect to a network through a local IP address or to the Internet with its own built in Web browser. Standard analog cameras can also be viewed through the Internet using a DVR with remote viewing capability.

Box (a.k.a. Brick) cameras are still widely used today. They are available with a wide range of lenses and heated enclosures for indoor or outdoor use.



Bullet cameras are also discrete: installed correctly, they are almost invisible. They offer an excellent picture with a 4-9 mm auto iris lens, and 420 lines of resolution. They are waterproof and only 4 inches tall.



Don't let the bullet camera get confused with the Bullet Proof Camera, which can take a shot from a 9mm hand gun or 12 gauge shotgun blast!!

Cameras now even offer IR Illuminators which allow them to record in complete darkness and 5.8GHz wireless cameras and receivers for difficult or mobile commercial environments.

What do you want to watch?



**IEI LS2P Keypad/Card Reader
Leverset - \$825.00**

Once installed, program the software to your door, card, and time specifications. All software programming is sent to and received from the LS2P via Palm Handheld Device or Data Transfer Device. Compatible Palm devices are listed on the IEI website: ieib.com.

We usually perform the programming for our customers, but we will gladly assist you in setting up your own programming software and data transfer device. It takes less than a minute to program the lock.

**50.00
OFF**

50.00 OFF any labor or material charge exceeding 50.00. Offer is valid for service trip to customer location only. Only one discount per customer. Offer applies to all new customers and to our friends and associates we see on a regular basis.

Save That Door: Products to Keep 'em Swinging

Rusted-out or broken hinge pockets used to be a death sentence for frames and doors. Replacing a door, frame or both is expensive. The full length continuous hinge can save some of the most damaged doors and frames. They are very strong and will last many years even on wide or high traffic doors.

The door lock area takes a lot of abuse on doors that are used in a normal fashion. Kicking on the door, hitting it before turning the handle many times daily or break in attempts may split or crack the

door to the point where it looks unusable. Door reinforcement sleeves, latch guards and full-length edge guards can stabilize a door, cover damage, and provide new mounting holes for the lock.

One way to extend the life of doors is with kick plates. Stainless steel kick plates can be installed on the inside and outside. They can be ordered for any door size.

Need a door with a window? We have glass kits and have installed them in both wood and metal doors.

Each exterior door used daily in commercial buildings is a system that requires hinges, door closers, locks, thresholds, weather-stripping and other security hardware to operate properly 100% of the time.

Consider doors with wide gaps, leaking door closers and rubbing contact with the frame as potential security problems. Leaking door closers can also pose a serious hazard from oil puddle on the ground and from increased closing speed.

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